

Fact Sheet
Consulting



Streamlined processes, reduced complexity, improved efficiency and transparency of costs with consulting services from oraise.

Increased competition, declining margins, new regulatory requirements, in combination with increasing risks require effective strategies for the operation of IT solutions in the financial sector.

Demands became even more restrictive during the financial crisis. System environments are consolidated, stock exchanges initiate a generational change by launching new interfaces (e.g. FIX); simultaneously the significance of certain financial products is changing.

To meet the requirements financial enterprises need innovative, customer-oriented, bespoke solutions that effectively utilise information technology to create additional latitude. For a broader perspective and sustainable success in companies' core areas of business.

After all the ability to compete is based on streamlined pro-

cesses, enhanced automation, the fine tuning of workflows and system environments together with the consolidation of systems and data streams.

We have worked along the entire IT value chain for years. From traditional consultancy with analyses and comparative studies to the creation of concepts, specifications and software architecture planning all the way to software integration and implementation.

Moreover, we support customers with in-house IT infrastructure operations including monitoring and reporting of both standard and customised software, created by our software and applications development department.

Our focus:

Market data, static and transaction data

- Data consumption
- Analysis of requirements
- Exchanges and liquidity venues
- Data vendors
- Data delivery with different technologies, formats and frequencies
- Data transport and distribution platforms
- Data storage and aggregation platforms
- Cross referencing
- Functional and technical standards
- Integration and visualisation of data storages
- Analysis and comparison of transaction technologies
- Integration of transaction technologies

Market data and banking systems

- Interfaces and APIs
- Integration via middleware, messaging
- Enterprise architecture design

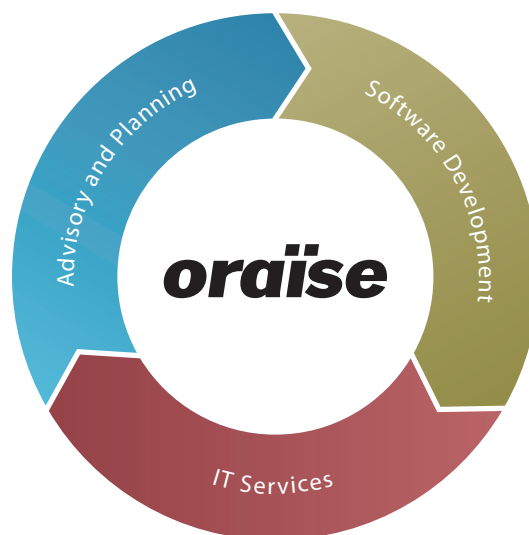
Advantages at a glance:

- Detailed product, market and trading expertise
- Complete coverage of the entire IT value chain - from consultancy and concept to development and operations
- Technical expertise and practical experience
- Analysis and implementation of potential optimisation and automation opportunities
- Project management aligned with classical or agile methods or individually customised to specific needs

Expertise in every area of service:

Our claim: continuity, trust and reliability. The focus is always on customer value through solution-oriented advisory and planning, conceptual design and professional services.

Whether cooperative design of integrated IT solutions, proactive management of projects and risks, or individual software development oraïse provides your company with business-oriented IT solutions to achieve your company's objectives.



Our knowledge and experience, your success.

The oraïse consulting and service portfolio is divided into the following areas of expertise:

- Financial markets and stock exchange trading
- Software architectures
- Models and methods – integration and software development projects

Financial markets and stock exchange trading: Years of experience in the financial markets and in the field of stock exchange trading make oraïse the proven experts especially with all issues about data and data flows (asset classes, data types, field content, frequencies, sources and vendors, data dissemination protocols, and regulatory requirements).

Our consultants work always goal-oriented with a clear focus on a demand-actuated integration – from design studies and requirements analysis to concepts and system selection.

Building blocks pave the way to an increased level of automation and subsequently optimise customers' internal workflows. Certainly adapted to your individual needs and existing systems.

In addition our consultants command extensive knowledge regarding order routing, order management and electronic trading systems. We provide you with seamless transition for changing exchange infrastructures and related protocols (e.g. VALUES, FIX).

Software architectures: The oraïse solution portfolio is based on the latest software architectures and patterns. Our approach relies on carefully selected open source technologies and software components of leading providers. The focus lies always on a combination of cost efficiency and optimised solutions to enable financial enterprises to operate mission critical architectures securely and tailored to existing infrastructures.

Models and methods: Successful software development projects go hand in hand with a number of factors: Optimised selection of employed technologies, appropriate methodology, effective project management, prototypes, clickable dummies and early and frequent releases for testing and timely user involvement in order to detect and amend deviations during the development process.

Our experienced team of software developers, consultants and project managers will help you to implement your projects within time, taking into account changing requirements and environmental factors. In case of need, our consultants are willing to mediate between classical cascading project management approaches and agile methodologies like Scrum to reduce efforts for the customers' project participants.

With oraïse you get all of the advantages from a single source. For demanding IT projects.

We understand our business and we know how to get things done. Decades of experience in the banking and IT sector make oraïse proven experts who act fearlessly and convincingly to deliver measurable customer benefits.

Your advantage: Already during the course of the project documentation of essential parts is prepared to guarantee timely engagement of future support and operations' staff either within oraïse or on customers' site.

With our ability to see things entirety and our experience in working with details, we weigh user needs and the economic costs/benefits to determine the best solutions for our customers.

- For projects with targeted planning that fulfill the scheduling, cost and specific requirements in their implementation.
- For projects that guarantee the highest degree of transparency and investment security.
- For smooth running projects implemented in close collaboration with our customers - where a qualified contact person is always available.

Contact us. We look forward hearing from you. We are also happy to offer a personal consultation.

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